



Superior Scientific
Global Preclinical Research Experts

**Lead. Innovate.
Generate Results.**

M E M P H I S



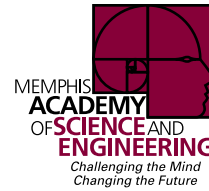
F O U N D A T I O N

Lead.

Memphis Bioworks is the Mid-South's go-to organization for creating companies, jobs and investments in bioscience. A visionary community leader, Memphis Bioworks has a well-established record of sparking new levels of economic vitality by investing in entrepreneurs, building state-of-the-art labs and facilities, and training the next generation of workers.

Bioworks was created in 2001 as part of a citywide effort to foster economic growth by building on Memphis' strengths and bioscience potential in the medical, agricultural and logistics fields. The organization is a 501(c)(3) non-profit organization funded through philanthropic contributions, corporate support, and state and federal grants.

In addition to the work of the Foundation, Bioworks executes its mission through a family of organizations created to fulfill economic development needs in the community.



TriMetis

Innovate.

Using a strategic and comprehensive approach, Bioworks is growing the regional bioscience ecosystem through three core initiatives.

Entrepreneurship

Bioworks offers a full suite of programs and support services vital to entrepreneurs and growing businesses. Our focus is on ideas, innovations and technologies with the potential to improve health care and save lives.

- Memphis Bioworks is leading **EPIcenter**, an initiative of the Greater Memphis Chamber's Chairman's Circle that organizes accelerators and incubator space, mentors, investors, and networking programs, and provides for education and training for entrepreneurs throughout the region. As a venture development organization, the goal of EPIcenter is to enable 1,000 entrepreneurs to start 500 companies in Memphis over the next 10 years.
- The **Bioworks Business Incubator** offers more than 34,000 square feet of office space, wet labs and support equipment for biotech and health care technology start-up companies, as well as a metal fabrication facility, which can be used to manufacture prototypes.
- The **ZeroTo510 Medical Device Accelerator and the NextFarm Agricultural Innovation Accelerator** provide start-up companies with the intensive mentorship and business knowledge needed for rapid growth and development and for achieving the regulatory milestones required to go to market.
- **Innova** provides early-stage venture capital to enable and create high-growth, Tennessee-based companies and jobs in the health care and technology fields.

Workforce Development

Memphis Bioworks leads local and regional partnerships among more than 200 training providers and employers. Our focus is on **creating and managing new and improved occupational skills training programs** to meet the needs for highly skilled workers in employment sectors that are in high demand. Recent efforts have trained and placed workers in the fields of:

- Medical research
- Health and information technology
- Environmental remediation skills and technologies
- "Green" and renewable energy/energy efficiency industries, including electrical, construction and manufacturing

Facilities

Bioworks is driving the development of facilities and infrastructure to support the growth of bioscience businesses and jobs.

- Now in its third phase, the **UT-Baptist Research Park** is a growing major bioscience research complex located in the heart of the Memphis Medical Center that, when completed, will offer 1.2 million square feet of world-class laboratory, research, education, and commercial space.
- Located in the UT-Baptist Research Park, the **TriMetis Specialized Laboratory** is a \$23M, 26,000-square-foot, pre-clinical, Good Laboratory Practices (GLP)-compliant facility intended to retain and attract research dollars in Memphis. The laboratory is operated by TriMetis Life Sciences, a pre-clinical services company.

Generate Results.

MORE THAN
\$50 million
INVESTED CAPITAL IN
START-UP BUSINESSES



MORE THAN
\$50 million
IN REVENUE
GENERATED ANNUALLY

(INNOVA & BIOWORKS
BUSINESS INCUBATOR
PORTFOLIO COMPANIES)

60 COMPANIES
SUPPORTED



& MORE THAN
800 JOBS
CREATED

SINCE 2010 MORE THAN
800 WORKERS
TRAINED

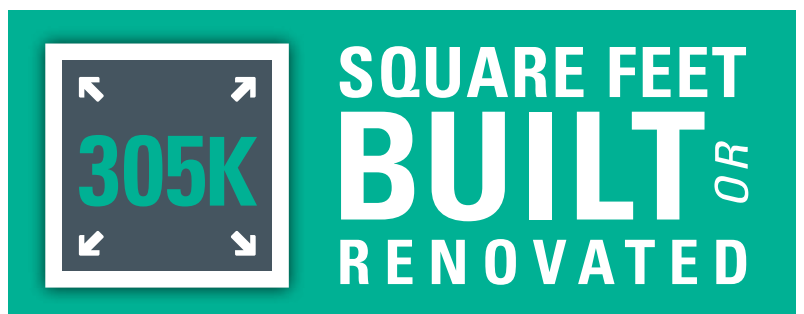
& MORE THAN
470 RECEIVED
DEGREES
OR CERTIFICATES

& MORE THAN
360 WORKERS
PLACED
IN JOBS (& GROWING)



UT-BAPTIST RESEARCH PARK:

MORE THAN
\$140 million
INVESTED &



SQUARE FEET
BUILT OR
RENOVATED

Community Leadership.

In addition to its core initiatives, Bioworks helps drive economic development through leadership in various regional and statewide organizations and programs, including:

- Memphis and Shelby County Regional Economic Development Plan, a project of the Brookings Institute Metropolitan Policy Program – Planning Committee Members
- Memphis Medical Center – Program Management
- City of Memphis Clean & Green Initiative – Master Servicer
- Memphis Research Consortium – Member
- Memphis eHealth Alliance – Outsource Management
- TMA Development Corporation – A New Market Tax Credit Community Development Entity
- Mid-South Regional Greenprint Sustainability Consortium – Workforce Development and Regional Employment Working Group



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